



# You're the HERO! ... we're your guide.

You'll come for our portfolio of prestigious clients and incredible work opportunities.

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You'll stay because we are passionate about our work and care about you as a person – providing award-winning benefits, compensation and customer service to prove it.





**Today's contract employees have more work options than ever!**

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And the rigid, stripped down benefit offerings from typical staffing companies are no longer attractive to the best ones.

**We work with seasoned technical professionals who demand more from their recruiting agencies.**



Candidates come to us when:

# They are:

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- Seeking work that **MATTERS** in today's world
- Feeling disengaged with their boss, an increased workload or low company morale
- Facing mounting pressure from slow wage growth and lack of career path
- Forced to confront the need to for better health, wellness and retirement benefits
- Wanting control of their compensation delivery - Including: salaried or hourly, more or less PTO, Bench Time - or not, healthcare or cash equivalent
- Ready for an agency that **PRIORITIZES THE CONSULTANTS** who choose to work through them!



# They are:

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- **Overwhelmed by recruiters who all sound the same**
- Seeking a higher level of engagement and sense of urgency than their current recruiters are providing
- Struggling with recruiters who don't have the ability to help them prepare for a successful interview process.
- Interested in recruiters who add value to their job search with direct contact and rapport with the actual hiring managers
- **Committed to change and ready for action!**



**DIGITAL  
PROSPECTORS**



**Our clients realize - to get the best candidates to say 'yes' - they need to partner with the one agency those candidates want to work with most - Digital Prospectors!**



Our Client Partnerships mean - we have unique and amazing opportunities for our candidates.

Our rapport and direct access with our clients creates higher interview and offer rates for our candidates.

*Our candidates also achieve an average 16% pay increase!*






## Our Unique Benefit & Compensation Models deliver immediate access:

- 100% Employer Paid Health & Wellness Insurance  
*(Low Deductible HMO, Dental, Vision, STD, LTD & Life Insurance)*
- Matching 401K
- Customizable PTO
- Salaried or Hourly







Many candidates  
only consider  
contracting through  
Digital Prospectors

**Because we make  
our people feel like  
valued employees -  
not temps.**



Our candidates experience tremendous success and supply rave reviews because our innovative approach is very effective.

Our competitors don't like it because it is very difficult to copy.

The result is fill rates that are 23 percent higher than industry averages according to TechServe Alliance.



# Our reputation has no equal

The only **4.9 star Glassdoor** rated staffing company in New England

The only staffing company of less than 1000 employees to be voted in the national Top 10 "Employee's Choice - Best Places to Work' Glassdoor


The only 2020 winner of SIA's **Best Staffing Firm to Temp For** in New England

The only New England based staffing company to be **featured in Forbes, Fortune and Inc. magazine as a Best Company to Work For**

At 78.6, Digital Prospectors has the **highest Net Promoter Score (NPS)** of any New England Staffing company and one that is 3X above industry average.







# Our benefits have no equal

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Part of only 3 percent of Staffing Companies that pay 100 percent of their contract employees' health, wellness and retirement benefits.\*

Digital Prospectors has benefit satisfaction ratings that are 55 percent above average North American staffing companies.\*

According to Glassdoor, Digital Prospectors' benefits scored 42 percent higher than the 15 largest national staffing companies and 38 percent higher than the 15 largest Boston area staffing companies

*\*Based on 2018 survey data of 439 North American staffing firms conducted by Staffing Industry Analysts*





# Our compensation models have no equal

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All consultant employees can choose between hourly or salaried

Consultants can customize the amount of PTO they want to receive

Consultants get instant access to matching 401Ks

Consultants can enroll in Bench Time ... or not

Consultants not needing health benefits can elect a Pay Increase Instead



# The Proof?

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Don't take our word for it, Digital Prospectors continues to win more awards from our clients, consultants and internal employees than any other competitor in New England.





# Candidates love Digital Prospectors

We believe that all people should love their jobs so we are always working hard to connect our candidates with meaningful opportunities. They come for our portfolio of prestigious clients and stay for our award-winning service.

**Proof:** Best Staffing Firm to Temp For 2x  
- Staffing Industry Analysts | Best of Staffing - Talent Satisfaction 3x, Inavero  
| 4.9 Glassdoor Rating | 2019 Glassdoor Employer of Choice



# Clients love Digital Prospectors

This is not our first rodeo. We don't need hand holding and excel with minimal guidance. We are great listeners, we follow the rules and we deliver exceptional results. We are present and accountable and always here to serve you until you are satisfied - every time

**Proof:** 85 percent of our business is repeat business | Best of Staffing - Client Satisfaction 4x - Inavero | Top Temp Firms 5x - Boston Business Journal | Excellence Award 3x - TechServe Alliance| Top Ranked Staffing Firm –Staffing Industry Analysts





# Our employees love Digital Prospectors

We believe our team is our most valued resource and we treat them as such. Because the team knows we are focused on them - they can focus on delivering outstanding service to our clients and consultants.

**Proof:** #1 Company to work for in NH - Business NH | #5 SMB Great Places to Work - Glassdoor | 100 Best Companies to work for - Fortune Magazine | Best companies to work for in NH 5x - Business NH | Great Place To Work - Certified





# Our Pledge

On behalf of our whole team, we understand you have many choices when it comes to choosing a recruiting agency and we want to thank you for considering Digital Prospectors to be one of yours.

## **Our pledge to you:**

As a company, we respect the enormous responsibility we have to our clients and candidates who trust in us to bring them together in meaningful ways.

We will truly care about you as a person and prove that with our daily actions. We will do everything we can to cater to your individual needs and never treat you as 'just a billable resource'.

We will provide you quick response and demonstrate sense of urgency when you reach out. We'll ensure your wellbeing through proactive and regular communication - even just to say hello and ask if we can help in any way. We'll listen, work to understand your perspective and help you in any way we can. We'll do all things in our power to make certain you have a great experience and Love Your Job while at Digital Prospectors!

Our goal is for you to be so satisfied with our service that you can't help but want to do repeat business with us and refer us to your colleagues to do the same.

Digital Prospectors' success is based on your success and we can't wait to get started.



# We are Recruiters & Proud of IT

Helping candidates discover, land and retain game changing careers is our passion.  
We love what we do and the results are PROVEN.

How can we help you today?

[www.digitalprospectors.com](http://www.digitalprospectors.com) | 617-938-6100

