

### Life Sciences Recruiter

At Digital Prospectors we believe that all people should love their jobs. Our Recruiting team embodies this daily as they work to improve the lives of the people we serve by connecting opportunity and talent in meaningful ways. When we say “all” people should love their jobs, our Recruiters are at that forefront and as a company we go above and beyond to make sure this is achieved. With an award-winning company culture, extensive tools and services to support the recruiting process and benefits that are second to none, we are excited to see who the next great hire is for our Recruiting team!

As Life Sciences continues to be one of our fastest growing practices, we are actively looking to add an experienced Recruiter to this team. The Life Science Recruiter’s primary goal is to efficiently fill the qualified job orders from our Account Executive team resulting in multiple placements each month with existing and new clients. Our Life Sciences division provides support to Pharmaceutical, Medical Device, Biotechnology, and Cell and Gene Therapy companies nationwide. If you are a Recruiter with a history of supporting regulated environments and skills sets including Quality, Validation, Manufacturing, Clinical and Regulatory, you would be a great fit for this team. If you are someone who is proactive in your recruiting process, tenacious in your approach and get excited about the endless possibilities of a rapidly expanding marketplace and team, this role is for you!

#### **In this role, you will:**

- Efficiently identify, pursue, clear, and present great candidates for open job orders utilizing our proprietary candidate database and industry tools and services.
- Focus on developing rapport and building relationships with strategic candidates.
- Become a true staffing partner by bringing great job opportunities, interviewing tips, resume guidance and industry insights to select candidates.
- Work as a partner with our Account Executive team assist in Job Order qualification/creation which include participating in client calls, interviews, and overall sales strategy meetings
- Ensure candidate satisfaction through ongoing communication/feedback through the recruitment process and deliver an overall exceptional engagement experience working with DP.

#### **Minimum Qualifications:**

- 2+ years of current staffing agency recruiting experience in a commission-based environment.
- Prior experience staffing Life Science based positions.
- You are personable, optimistic, and fearless of engaging with new people.
- You define GRIT – passion and perseverance to accomplish long-term goals.
- You enjoy working in a competitive, metrics-based organization where accomplishments are publicly recognized and celebrated on a regular basis.
- Successful candidates will be rewarded as a valued member of our high performance and pro-employee culture while receiving the highest commission structure and uncapped bonuses on the business you generate.

If this message speaks to you and you have what we’re looking for - take a bold step forward in your career and start a conversation with us!

*Digital Prospectors is an Equal Opportunity Employer which includes providing equal employment opportunity for all protected classes including veterans and individuals with disabilities.*

*Employment is contingent upon the satisfactory outcome of a comprehensive background check and eligibility to work in the United States. This Technical Recruiter position is Exempt from the FLSA.*